

Medical Device Companies: Stretch your dollar further

From the largest to the smallest **medical device** innovators, **LifeScience Alley** offers its members BIG savings. Make a difference to your bottom line **TODAY!**



- Hot list of more than 8,000 items, with savings of up to 75% from list including items for Controlled Environment, Production, & Safety Portfolio
- Next-day delivery to most locations and no shipping charges for products shipped from VWR's primary distribution facilities
- Special pricing agreements with Kimberly Clark, Excelta, Ansell, Micronova, Contec and others



- Save up to 33% on a wide range of select FedEx® services, with additional discounts for high volume shippers



- Up to of 70 percent off MSLP on a core list of over 800 frequently ordered office, cleaning and breakroom supplies, copy & print services
- FREE, delivery on all order over \$25
- FREE no obligation cost analysis



- Cost-effective risk management and insurance protection tailored to the unique needs of Medical Device companies worldwide.
- Extended General Liability insurance eliminates certain "end of policy period" restrictions for injury or damage
- Blanket clinical trial insurance protects you from inadvertent insurance gaps from a failure to report

More Savings

- Executive Liability Insurance
- Packaged (Cylinder), Mini-Bulk & Bulk Gases
- News Distribution Services
- Secure Document Sharing & Virtual Data Room Solutions
- Business Insurance

2,800+ companies saved more than \$161 Million with BIO Business Solutions

- New cost-savings program for the Medical Device Industry
- Provides purchasing power on the products and services critical to running your business
- Free benefit of membership

SEE WHAT COMPANIES LIKE YOURS \$AVED

BIO-VWR Program	
Lab Supplies Spend Range Under BIO-VWR Program	Average Savings Off List Price Under BIO-VWR Program
> \$3M	\$3,641,781
\$2M - \$3M	\$1,577,151
\$1M - \$2M	\$907,045
\$500k - \$1M	\$508,905
\$250k - \$500k	\$262,384
\$100k - \$250k	\$110,257
\$50k - \$100k	\$55,183
\$25k - \$50k	\$25,145
\$10k - \$25k	\$12,476
< \$10k	\$2,834

AVG SAVINGS VWR 42%

BIO-FedEx Program	
Shipping Services Spend Range Under BIO Program	Average Savings Off List Price Under BIO-FedEx Program
> \$100k	\$39,302
\$50k - \$100k	\$16,336
\$25k - \$50k	\$12,895
\$10k - \$25k	\$5,062
\$1k - \$10k	\$1,168
< \$1000	\$129

AVG SAVINGS FedEx 29%

BIO-Office Depot Program	
Office Supplies Spend Range Under BIO Program	Average Savings Off List Price Under BIO-Office Depot Program
> \$600k	\$941,269
\$250k - \$500k	\$607,341
\$100k - \$250k	\$162,666
\$50k - \$100k	\$85,548
\$25k - \$50k	\$42,083
\$10k - \$25k	\$19,999
\$1k - \$10k	\$4,863
< \$1k	\$450

AVG SAVINGS Office Depot 57%